

TITLE:

Monthly Performance and Portfolio Report – March 2014

Guardians of New Zealand Superannuation

EVENT | PRESENTATION: Released 17 April 2014



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Overview

The Fund returned -0.03% in March 2014. As at 31 March 2014 the Fund was worth \$25.19 billion.

	As at 31 March 2014 (unaudited)
Fund size	\$25.19 billion
Value of NZ investments	\$3.7 billion or 17.69% of investments*
Return since inception (30 September 2003)	9.49% p.a.
Last 5 years	18.24% p.a.
Last 3 years	13.64% p.a.
Last 12 months	19.00%
March 2014	(0.03%)

* The value given for NZ investments excludes cash and foreign exchange hedging instruments.

Because of its weighting to growth assets, the Fund can experience large short-term movements. As a long-term investor we have a greater-than-average ability to withstand this volatility. Shifts in value from month to month must be seen in the context of the Fund's longterm purpose and performance.

Fund returns are unaudited and calculated before NZ tax and after costs. We consider tax paid as a return to the Crown.



Performance summary

- The Fund measures its performance in two ways:
 - relative to the NZ 90 day Treasury Bill rate; and
 - relative to a passive <u>Reference Portfolio</u> benchmark.

Given the investment risk of the Fund, over the long-term (rolling 20 year periods) we expect to exceed the New Zealand Treasury Bill rate by at least 2.5% p.a.

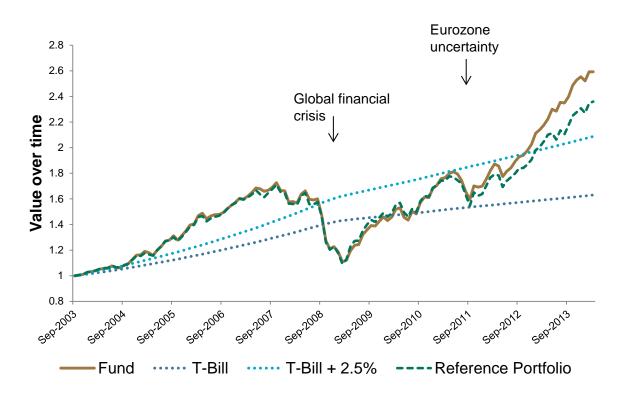
Performance as at 31 March 2014	March 2014	Last 12 months	Last 3 years p.a.	Last 5 years p.a.	Since inception p.a.
Actual Returns	(0.03%)	19.00%	13.64%	18.24%	9.49%
Reference Portfolio Return	0.58%	15.11%	10.63%	15.91%	8.51%
Treasury Bill rate	0.21%	2.38%	2.44%	2.58%	4.76%
Treasury Bill rate + 2.5%	0.41%	4.88%	4.94%	5.08%	7.26%

- For further information:
 - Full list of monthly Fund returns since inception
 - Previous monthly reports



Performance since inception

This graph shows what has happened to the first dollar invested in the Fund over time.



Since inception the Guardians have added \$8.7 billion to the Fund, compared to the Treasury Bill rate.

Over the same period, as illustrated by the gap between the brown and green lines, the Guardians' active investment strategies have added an estimated \$2.3 billion in value to the Fund, compared to the passive <u>Reference Portfolio</u> benchmark.



Performance since inception

The Fund's long-term performance expectation is that it will beat the Treasury Bill rate by at least 2.5% (over rolling 20 year periods). Since inception, the Fund has exceeded the Treasury Bill rate by 4.73%.

Performance as at 31 March 2014	Since inception (30 September 2003)
Actual Fund return	9.49% p.a.
NZ Treasury Bill return	4.76% p.a.
Net Return (actual Fund return minus NZ Treasury Bill return)	4.73% p.a.
Estimated \$ earned relative to NZ Treasury Bills	\$8.682 billion
Reference Portfolio return	8.51% p.a.
Value added by active investment (actual Fund return minus Reference Portfolio return)	0.97% p.a.
Estimated \$ earned relative to Reference Portfolio	\$2.319 billion



Fund size breakdown

	March 2014	Last 12 months	Last 3 years	Last 5 years	Since inception
Contributions received	\$0 billion	\$0 billion	\$0 billion	\$0.77 billion	\$14.88 billion
Returns (after fees and foreign tax, and before NZ tax)	\$(0.00) billion	\$4.12 billion	\$8.42 billion	\$15.45 billion	\$14.21 billion
NZ tax (paid) / received*	\$(0.32) billion	\$(1.04) billion	\$(2.05) billion	\$(2.54) billion	\$(3.89) billion
Other movements**	\$0.00 billion	\$0.00 billion	\$0.00 billion	\$(0.05) billion	\$(0.01) billion
Closing Fund balance as at 31 March 2014			\$25.19 billion		

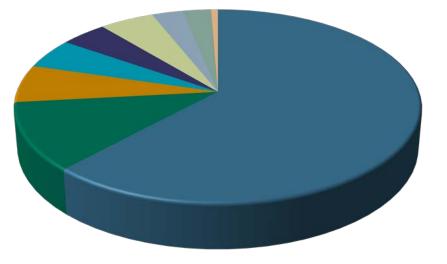
* Tax 'received' covers any instances of refunds for overpayment of tax

** Other movements relate to transactions other than tax paid or received e.g. tax expense, movements in reserves.



Asset class exposures

This graph shows the Fund's economic exposures as a % of Fund value (prior to the impact of any strategic tilting positions). For further information on how the Fund's capital is allocated and our strategic tilting activities see <u>How we Invest</u>.



Asset class exposures as at 31/03/14

Global equities 62%
Fixed income 11%
Property 6%
Timber 5%
Infrastructure 4%
NZ equities 5%
Other private markets 3%
Private equity 3%
Rural farmland 1%



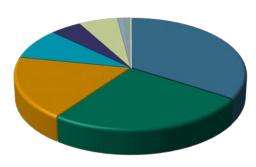
Where we invest

These graphs illustrate the Fund's investments by geographic region.

The left-hand analysis breaks down 'investments', as categorised in the statutory accounts, by their **value**, excluding foreign exchange hedging instruments such as FX contracts and cross currency swaps, plus investments in rural and forest land.

The right-hand analysis breaks down the Fund as a whole by economic **exposure**, again, excluding hedging instruments, as well as cash; collateral held to back derivative positions; and market neutral investments (e.g. arbitrage trades or hedge funds).

Investments by value as at 31/03/14

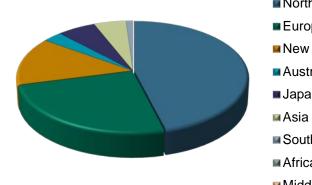


North America 34%
Europe 26%
New Zealand 18%

Australia 9%
Japan 5%
Asia (ex-Japan) 6%

South America 1%Africa 1%

Middle East 0%



Investments by economic

exposure as at 31/03/14

North America 46%
Europe 25%
New Zealand 14%
Australia 3%
Japan 6%
Asia (ex-Japan) 5%
South America 1%
Africa 0%
Middle East 0%



Largest equity holdings as at 31/03/2014*

NZ listed equities	Value \$NZm	% of Fund	International listed equities	Value \$NZm	% of Fund
Z Energy	310.4	1.2%	Zurich Airport	83.9	0.3%
Fletcher Building	172.8	0.7%	Apple	81.1	0.3%
Metlifecare	170.1	0.7%	Exxon Mobil	76.7	0.3%
Telecom	124.1	0.5%	Simon Property Group	57.8	0.2%
Auckland International Airport	84.1	0.3%	Verizon Communications	55.2	0.2%
Fisher & Paykel	75.9	0.3%	Microsoft	53.9	0.2%
Skycity Entertainment	60.0	0.2%	Copenhagen Airport	52.5	0.2%
Contact Energy	55.6	0.2%	At & T	52.1	0.2%
Meridian Energy	50.1	0.2%	Google	50.6	0.2%
Xero	47.4	0.2%	Johnson & Johnson	48.2	0.2%

* A full list of the Fund's equity holdings is published annually: see the 2013 list.



Substantial Security Holdings

A Substantial Security Holder (SSH) is a person with a relevant interest in 5% or more of the total voting securities of a public issuer. This table sets out the companies in which the Fund or related entities were Substantial Security Holders as at 28 February 2014.

Date last SSH filing made	Security name	Percentage holding at date of filing	Exchange
25-Oct-2013	Metlifecare	19.90	New Zealand
7-Feb-2014	Tower	5.90	New Zealand
27-Feb-2014	A2 Corporation	5.01	New Zealand
27-Aug-2013	Skellerup Holdings	6.24	New Zealand
21-Aug-2013	Z Energy	20.00	New Zealand



Other news

- NZ Super Fund to invest up to US\$250 million with KKR's energy practice
- <u>3News NZ Super Fund has lessons for KiwiSaver</u> (interviews with Matt Whineray and Fiona Mackenzie)