

TITLE:

Monthly Performance and Portfolio Report – March 2017

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Overview

The Fund returned 1.58% in March 2017, bringing the 1 year return to 18.70%. Over this period the Fund returned \$1.0 billion in excess of the passive Reference Portfolio. As at 31 March 2017 the Fund was worth \$34.09 billion.

| | As at 31 March 2017 (unaudited) | Because of its weighting to growth assets, the Fund can experience large short-term |
|--|---|--|
| Fund size | \$34.09 billion | movements. As a long-term investor we have a greater-than-average ability to withstand this |
| Value of NZ investments | \$5.2 billion or 15.5% of investments* | volatility. Shifts in value from month to month must be seen in the context of the Fund's long- |
| Return since inception (30 September 2003) | 10.10% p.a. | term purpose and performance. Fund returns are unaudited and calculated |
| Last 10 years | 8.59% p.a. | before NZ tax and after costs. We consider tax |
| Last 5 years | 14.57% p.a. | paid as a return to the Crown. |
| Last 3 years | 12.56% p.a. | |
| Last 12 months | 18.70% | |
| March 2017 | 1.58% | |

* The value given for NZ investments excludes cash and foreign exchange hedging instruments.



Performance summary

The Fund measures its performance in two ways:

- relative to the NZ 90 day Treasury Bill return; and
- relative to a passive <u>Reference Portfolio</u> benchmark.

| Performance as at 31 March 2017 | March 2017 | Last 12 months | Last 3 years p.a. | Last 5 years p.a. | Last 10 years p.a. | Since inception p.a. |
|--|---------------|-------------------|----------------------|----------------------|-----------------------|----------------------|
| Actual Returns | 1.58% | 18.70% | 12.56% | 14.57% | 8.59% | 10.10% |
| Reference Portfolio Return | 0.96% | 15.13% | 9.58% | 11.61% | 6.78% | 8.69% |
| Treasury Bill return | 0.13% | 1.90% | 2.71% | 2.59% | 3.54% | 4.27% |
| Long-term performance expectation* | 0.35% | 4.60% | 5.33% | 5.16% | 6.07% | 6.76% |

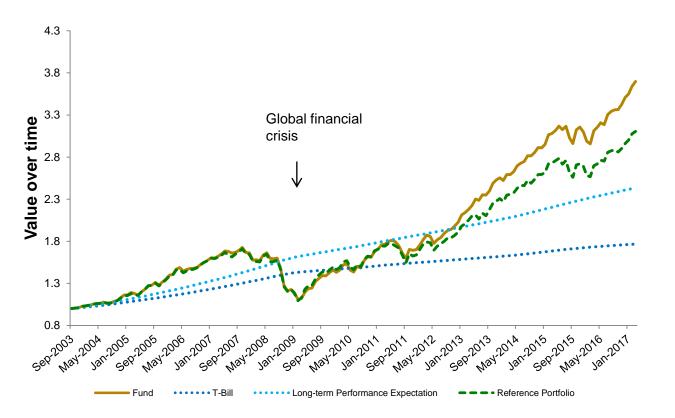
*Given the investment risk of the Fund, over the long-term (rolling 20 year periods) we expect to exceed the New Zealand Treasury Bill return by at least 2.7% p.a. (prior to 1 July 2015, 2.5% p.a.)

- For further information:
 - Full list of monthly Fund returns
 - Previous monthly reports



Performance since inception

This graph shows what has happened to the first dollar invested in the Fund over time.



Since inception the Guardians have added \$17.8 billion to the Fund, compared to the <u>Treasury</u> <u>Bill return</u>.

Over the same period, as illustrated by the gap between the brown and green lines, the Guardians' active investment strategies have added an estimated \$5.8 billion in value to the Fund, compared to the passive <u>Reference Portfolio</u> benchmark.



Performance since inception

The Fund's long-term performance expectation is that it will beat the <u>Treasury</u> <u>Bill return</u> by at least 2.7% (over rolling 20 year periods). Since inception, the Fund has exceeded the Treasury Bill return by 5.83%.

| Performance as at 31 March 2017 | Since inception (30 September 2003) |
|--|--|
| Actual Fund return | 10.10% p.a. |
| | |
| NZ Treasury Bill return | 4.27% p.a. |
| Net Return (actual Fund return minus NZ Treasury Bill return) | 5.83% p.a. |
| Estimated \$ earned relative to NZ Treasury Bills | \$17.822 billion |
| | |
| Reference Portfolio return | 8.69% p.a. |
| Value added by active investment (actual Fund return minus Reference | |
| Portfolio return) | 1.41% p.a. |
| Estimated \$ earned relative to Reference Portfolio | \$ 5.777 billion |



Fund size breakdown

| | March 2017 | Last 12 months | Last 3 years | Last 5 years | Last 10 years | Since inception |
|--|------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Contributions received | \$0.00 billion | \$0.00 billion | \$0.00 billion | \$0.00 billion | \$5.15 billion | \$14.88 billion |
| Returns (after fees and foreign tax, and before NZ tax) | \$0.48 billion | \$5.49 billion | \$10.48 billion | \$17.78 billion | \$21.13 billion | \$24.69 billion |
| NZ tax (paid) / received* | \$(0.33) billion | \$(0.98) billion | \$(1.58) billion | \$(3.16) billion | \$(4.56) billion | \$(5.47) billion |
| Other movements** | \$0.00 billion | \$(0.01) billion | \$0.01 billion | \$0.01 billion | \$(0.08) billion | \$(0.01) billion |
| Closing Fund balance as at 31 March 2017 | \$34.09 billion | | | | | |

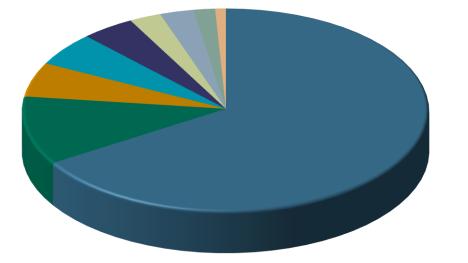
* Tax 'received' covers any instances of refunds for overpayment of tax

** Other movements relate to transactions other than tax paid or received e.g. tax expense, movements in reserves.



Asset class exposures

This graph shows the Fund's economic exposures as a percentage of Fund value (prior to the impact of any strategic tilting positions). For further information on how the Fund's capital is allocated and our strategic tilting activities see <u>www.nzsuperfund.co.nz/how-we-invest</u>.



Asset class exposures as at 31/03/17

- Global equities 66%
- Fixed income 11%
- Private equity 5%
- Timber 5%
- ■NZ equities 4%
- Infrastructure 3%
- Other private markets 3%
- Other public markets 2%
- Rural farmland 1%



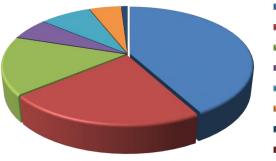
Where we invest

These graphs illustrate the Fund's investments by geographic region.

The left-hand analysis breaks down 'investments', as categorised in the statutory accounts, by their **value**, excluding foreign exchange hedging instruments such as FX contracts and cross currency swaps, plus investments in rural and forest land.

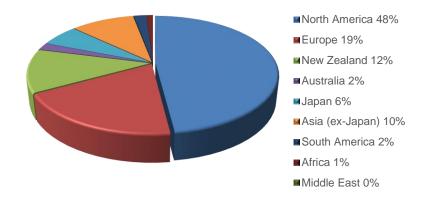
The right-hand analysis breaks down the Fund as a whole by economic **exposure**, again, excluding hedging instruments, as well as cash; collateral held to back derivative positions; and market neutral investments (e.g. arbitrage trades or hedge funds).

Investments by value as at 31/03/2017





Investments by economic exposure as at 31/03/2017





Largest equity holdings as at 31/03/2017

| NZ listed equities | Value \$NZm | % of Fund | International listed equities | Value \$NZm | % of Fund |
|--------------------------------|-------------|-----------|-------------------------------|-------------|-----------|
| Metlifecare | 258.8 | 0.8% | Apple | 275.1 | 0.8% |
| Fisher & Paykel Healthcare | 159.6 | 0.5% | Alphabet | 174.6 | 0.5% |
| Auckland International Airport | 121.0 | 0.4% | Microsoft | 161.2 | 0.5% |
| Meridian Energy | 104.2 | 0.3% | Johnson & Johnson | 132.8 | 0.4% |
| Fletcher Building | 103.4 | 0.3% | Exxon Mobil | 120.1 | 0.4% |
| Spark New Zealand | 100.1 | 0.3% | Amazon.com | 118.9 | 0.3% |
| Contact Energy | 73.6 | 0.2% | Facebook | 117.8 | 0.3% |
| Ryman Healthcare | 70.2 | 0.2% | JPMorgan Chase & Co | 111.5 | 0.3% |
| Summerset Group Holdings | 56.1 | 0.2% | AT&T | 105.6 | 0.3% |
| Z Energy | 55.9 | 0.2% | Copenhagen Airport | 101.9 | 0.3% |

* A full list of the Fund's equity holdings is published annually: see <u>www.nzsuperfund.co.nz/publications/annual-equity-listings</u>.



Substantial Security Holdings

A Substantial Security Holder (SSH) is a person with a relevant interest in 5% or more of the total voting securities of a public issuer. This table sets out the companies in which the Fund or related entities were Substantial Security Holders as at 31 March 2017.

| Date last SSH filing made | Security name | Percentage holding at date of filing | Exchange |
|---------------------------|-------------------------|--|-------------|
| 23-Mar-17 | New Zealand King Salmon | 7.5 | New Zealand |
| 8-Mar-17 | Metro Performance Glass | 5.2 | New Zealand |
| 25-Oct-13 | Metlifecare | 19.9 | New Zealand |



News

- NZSF releases <u>Media & Stakeholder Factsheet</u>
- Op-Ed: '<u>Debunking common myths</u>' by Adrian Orr
- Op-Ed: '<u>Active versus passive investment</u>' by Matt Whineray
- NZ Post, the NZ Super Fund and ACC to provide \$247 million of capital into Kiwibank
- CEO Adrian Orr interviewed by the <u>NBR</u>, <u>Radio NZ</u>